

DECO Windshield Repair Inc. Territory Manager Opportunity Ottawa, Ontario

DECO Windshield Repair is a young, fun and innovative company. No one else in our industry has achieved what DECO has. Our entire business runs on a unique Ipad application (that was conceived by two 21 year old 'kids'!), and we have created a one of a kind brand image (everyone knows our 'orange tents'!). And coincidentally, Profit Magazine named us in their Top 50 Fastest Growing Companies in Canada (#37) in 2010.

Accept the challenge as a Territory Manager and your dry cleaner must suffer, because we wear jeans pretty much daily, except in summer when corporate policy dictates shorts and flip-flops. But wait, there is real work to be done...

Management Role:

We are looking for young, hungry, passionate individuals to effectively manage anywhere from 5-10 locations. You are responsible to recruit a team of technicians, and act as a leader to them throughout the summer. We provide you with guidance and direction, however the Territory Manager position exists for independent, entrepreneurial students who are looking to learn how to run a business and challenge themselves in ways they never thought were possible. The role will encompass but is not limited to the following areas:

- Manage and lead 5 – 10 DECO locations.
- Human resources (hiring, scheduling, staff leadership).
- Training (quality control, evaluation of staff).
- Financial evaluation and analysis of different metrics.
- Customer service.
- Marketing, brand image (manage a campaign to drive sales in your region).

Compensation:

\$16,000-\$20,000 based on salary plus bonus.

Timeframe:

All Territory Manager positions will be filled by January 31, 2012.

- Recruiting DECO technicians will commence after Territory Managers are in place. Territory Managers are expected to hire a team of technicians between the months of February and April on a part time basis (and will be compensated additionally for this).
- Training is held in the first week of May.
- The on-site production season officially commences immediately after the training period and ends Oct 31st, 2012.

Qualifications:

- Leadership skills
- Attention to detail
- Possesses an analytical mindset
- Enjoys innovating
- Possesses an entrepreneurial spirit

Why DECO?

- You won't be micromanaged
- Your ideas will shape our company
- You will have the time of your life!

Contact:

Submit a resume to rori.bloomfield@decopair.com or call 204.295.2813.



follow us on
twitter

